



**COMMENT AND REVIEW  
to the  
REQUEST FOR PROPOSAL (RFP) #090624  
Entitled**

**Vendor Managed Inventory and Logistics Management Solutions for Fleets and Facilities**

The following advertisement was placed July 16, 2024, in and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), July 17, 2024 in the *Deseret News*, in South Carolina's *The State* and Oregon's *Daily Journal of Commerce*, July 16 and July 17, 2024 in *The Salt Lake Tribune*, July 16 and July 23, 2024 in *The Oklahoman* and *USA Today*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Vendor Managed Inventory and Logistics Management Solutions for Fleets and Facilities to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 6, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Advanced Supply Chain International LLC	Montel Inc.
AdvanTech, Inc.	Natuv Inc
AmerisourceBergen Drug Corporation	NOAH'S TRUCK, LLC
Automation Inc.	One Step GPS
Blue Pacific Global Logistics, Inc.	Online24x7 Inc.
Blueline Equipment Co, LLC	Paintingskiellc
Carahsoft Technology Corporation	Passio Technologies
CCI Worldwide	Performance Health Supply, Inc.
CDV SYSTEMS, INC.	Phil Long Ford of Denver
Commercial Design & Displays, LLC.	Priority 5 Holdings, Inc.
Complete MRO	PWXPress
Coolsoft LLC	Quality Biomedical, Inc

DG Technologies	RICEFW Technologies Inc
DYNAMIC DIGITAL AIR, LLC	Rids Brother Company Inc
ELLIOTT AUTO SUPPLY CO., INC.	RTA
eRepublic, Inc.	SAGGEZZA GROUP LLC
Ergotech Controls, Inc. d/b/a Industrial Networking Solutions	Shift Technologies Canada Inc.
FAHM Technology Partners Inc.	Sled Consulting, LLC
Flete	Spruce Hollow Heavy Haul Ltd.
Harty Enterprises INC.	Sunway Carriers Inc
Hope's Transport Express LLC	Synkriom Inc
iamGIS	TINA'S Green Energy Solutions, LLC
ImageSource, Inc.	Trapeze Software Group, Inc. (AssetWorks, INC)
Genuine Parts Company dba NAPA Integrated Business Solutions	Travero
IVS, Inc.	Trinity Group NYC Inc.
Johns Storage	TT FASTER LLC dba FASTER Asset Solutions
Lawson Products, Inc.	TurboClr International Limited
LifeScience Logistics	Vector Fleet Management, LLC
Linde Gas & Equipment	W.R. Interests
Lunar Contracting	WHEELZ UP, LLC
MANCON, LLC	Wrigglesworth Enterprises, Inc.
Mereo 4 Holdings, LLC	Xerox canada Ltd
Mid-South Steel Products, Inc	Ziegler Truck Group

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **September 6, 2024**. Proposals were received from the following:

Carahsoft Technology Corporation  
 Elliot Auto Supply Co., Inc.  
 Genuine Parts Company dba NAPA Integrated Business Solutions  
 Mancon, LLC  
 Trapeze Software Group, Inc. (AssetWorks, Inc)  
 Vector Fleet Management, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Manager  
 Carol Jackson, MA, Senior Procurement Analyst  
 Mari Vielma, Procurement Analyst II  
 Neva Crawford, Procurement Analyst I

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal responses from Carahsoft Technology Corporation, Trapeze Software Group Inc., fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Genuine Parts Company dba NAPA Integrated Business Solutions, is a distributor and service provider of fleet and facility vendor managed inventory and logistics management solutions. Their distribution network includes 52 master distribution centers and over 6000 NAPA stores throughout the US and Canada to support the inventory needs of Sourcewell Participating Entities. Key performance indicators can be tracked through the IBS HUB platform in real time. Genuine Parts Company offers solid pricing discounts with multiple pricing model options.

MANCON, LLC provides vendor managed inventory and logistics management solutions for fleets and facilities. Their three-tiered service force, consisting of inventory transition and training teams, customer support teams and on-site workforce members, will serve Sourcewell Participating entities across the US. With their NAV ERP system MANCON, LLC can provide customizable reports on any data elements contained within the system. MANCON, LLC provides competitive pricing for their services.

For these reasons, the following awards of Sourcewell **RFP #090624** are recommended:

Genuine Parts Company dba NAPA Integrated Business Solutions  
MANCON, LLC

#090624-GPC  
#090624-MAN

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*Kim Austin*

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Kim Austin, MBA, CPPB, NIGP-CPP, Procurement Manager

DocuSigned by:

*Carol Jackson*

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Carol Jackson, Senior Procurement Analyst

Signed by:

*Mari Vielma*

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Mari Vielma, Procurement Analyst II

Signed by:

*Neva Crawford*

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Neva Crawford, Procurement Analyst I

**STATEMENT OF COMPLIANCE**

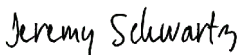
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP # 090624 for Vendor Managed Inventory and Logistics Management Solutions for Fleets and Facilities**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **(insert date of Board ratification)**.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Chief Operating and Procurement Officer